

Key figures Group Holcim January-September		2010	2009	+/-%	+/-% like-for-like
Annual cement production capacity	million t	208.4	202.9 ¹	+2.7	+2.7
Sales of cement	million t	102.8	99.1	+3.7	+2.2
Sales of mineral components	million t	3.1	2.5	+24.0	+8.0
Sales of aggregates	million t	118.8	103.2	+15.1	-1.0
Sales of ready-mix concrete	million m ³	34.4	30.4	+13.2	0.0
Sales of asphalt	million t	7.8	8.1	-3.7	-3.7
Net sales	million CHF	16,568	15,774	+5.0	-2.3
Operating EBITDA	million CHF	3,577	3,614	-1.0	-6.7
Operating EBITDA margin	%	21.6	22.9		
EBITDA	million CHF	3,897	4,033	-3.4	
Operating profit	million CHF	2,178	2,337	-6.8	-12.5
Operating profit margin	%	13.1	14.8		
Net income	million CHF	1,223	1,577	-22.4	-24.2
Net income margin	%	7.4	10.0		
Net income – shareholders of Holcim Ltd	million CHF	875	1,200	-27.1	-29.3
Cash flow from operating activities	million CHF	2,053	2,192	-6.3	-12.7
Cash flow margin	%	12.4	13.9		
Net financial debt	million CHF	12,723	13,833 ¹	-8.0	-2.7
Total shareholders' equity	million CHF	21,805	22,044 ¹	-1.1	
Gearing ²	%	58.3	62.8 ¹		
Personnel		83,302	81,498 ¹	+2.2	+2.2
Basic earnings per share ³	CHF	2.73	4.10	-33.4	
Fully diluted earnings per share ³	CHF	2.73	4.09	-33.3	

Principal key figures in USD (illustrative)⁴

Net sales	million USD	15,630	14,211	+10.0	
Operating EBITDA	million USD	3,375	3,256	+3.7	
Operating profit	million USD	2,055	2,105	-2.4	
Net income – shareholders of Holcim Ltd	million USD	825	1,081	-23.7	
Cash flow from operating activities	million USD	1,937	1,975	-1.9	
Net financial debt	million USD	12,983	13,430 ¹	-3.3	
Total shareholders' equity	million USD	22,250	21,402 ¹	+4.0	
Basic earnings per share ³	USD	2.58	3.69	-30.1	

Principal key figures in EUR (illustrative)⁴

Net sales	million EUR	11,834	10,446	+13.3	
Operating EBITDA	million EUR	2,555	2,393	+6.8	
Operating profit	million EUR	1,556	1,548	+0.5	
Net income – shareholders of Holcim Ltd	million EUR	625	795	-21.4	
Cash flow from operating activities	million EUR	1,466	1,452	+1.0	
Net financial debt	million EUR	9,566	9,284 ¹	+3.0	
Total shareholders' equity	million EUR	16,395	14,795 ¹	+10.8	
Basic earnings per share ³	EUR	1.95	2.72	-28.3	

¹ As of December 31, 2009.

² Net financial debt divided by total shareholders' equity.

³ EPS calculation based on net income attributable to shareholders of Holcim Ltd weighted by the average number of shares.

⁴ Statement of income figures translated at average rate; statement of financial position figures at closing rate.